

CASE STUDY:

AFTER A PERMANENT AC UNIT FAILED, BUSINESS OPERATIONS RESTORED WITH A RENTAL COOLING UNIT

Location: Texas

Industry: Manufacturing

Equipment: Rental Air Conditioning
One - 25 ton Cooling unit

Texas – When a rooftop air conditioner suffered a failure in the peak of summer, a storage and distribution facility knew that they needed help fast. It was the hottest time of year and their workers could not safely perform their duties indoors with no cooling. Business operations were halted for safety reasons but they needed cooling in order to continue working. Given the size of the facility, they also knew that small, portable cooling wouldn't be sufficient or cost effective. They needed air conditioning quickly.

Quick Response - Following some calls, the REIC Specialty team was recommended to the company based on past experience from renting cooling and other climate control equipment. A local Cahill representative quickly arrived on the scene to size the building and their cooling needs and determine the air conditioning size needed, as well as evaluate power availability.



Delivery Equipment and Meeting Needs - A 25 ton air conditioning unit was ultimately selected to cool the areas of the facility, and a temporary generator was also required, given the limited power available. REIC was able to arrange for all the equipment, including the generator, along with delivery, setup and startup of the unit. Temporary ductwork was sent into the building, with flexible, temporary ducting spread throughout the interior to distribute cool air to areas needed most.

Rental Units for Short or Long Term - The rooftop unit was deemed unrepairable and remains out of service. The REIC rental cooling unit was initially rented for use while the permanent RTU was repaired. Following the news that costs and/or viability of repairing the unit was not happening, the rental AC unit remained on site the remainder of the summer and is expected to be used the following year, given the high costs of a replacement unit.

Renting Can Be Cheaper - The owners determined that renting an AC unit was ultimately cheaper and financially wise compared to a new unit. REIC and their service team were praised with their fast acting and thorough response to help this storage facility and warehouse return to work quickly and safely.